



First floor, East View, Bryanston Office Place, 199 Bryanston Drive, Bryanston

Dear Linda,

Communication on discount for the month of April

On behalf of all of us at Lightstone we hope that all at Fine and Country are safe at this difficult time. We are fully aware of what the impact of the lockdown and Covid-10 means for you, and what it will mean for your business. We would like to do our best to help you navigate this testing time.

In order to assist and hopefully help alleviate some of the economic and financial impacts over this month of April, we will be providing a 35% discount on your contract fee.

We are actively monitoring the situation, and should the lockdown period extend longer, we will advise any further assistance accordingly.

Lightstone is fully operational with all our teams working from home, this includes our support desk and training centre. All our staff members remain contactable during normal working hours and are here to assist you.

We remain committed to continue providing our services to you, our business partner, and will endeavor to work together through these trying times and assist in the sustainability of Real Estate.

Kind regards

Hayley Ivins-Downes Head of Sales